



10 Secrets Hiring Managers Wont Tell You



**You Have
7 Seconds To
Impress Me!**

- Unlock the secrets of someone who has been interviewing, hiring and firing bartenders for twenty five years. When I need a bartender, I need one now. It takes time to get someone up to speed in every different bar, so the sooner I can get this going, the better. Bottom line... If you are lucky enough to gain an audience with a hiring manager... You have one shot at it... you define it... **Command the situation, and**
Make them believe that their life will be easier with you in it. **It's that simple...**
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Ok... so the moment I see you... you are on stage... in the interview with me, as in life, you have one chance to impress me. The whole point is to evaluate you... so don't be sloppy. Be prepared, and show your enthusiasm to work hard, and acheive results for your new employer.

Here's What I'm Looking For...

- Did they look me in the eye?
- Is our new candidate on time?
- Are they presentable? Hair? Makeup? Clothing? Tats? Jewelery? Aroma? Shoes? Did they dress up?
- Is the candidate friendly? Did they smile? Are they nervous?
 - Do they seem confident?
- Will this candidate be needy? Problematic? Chill? Effective?
- Are they prepared? Did they bring a pen?
- No pen... MAJOR RED FLAG! Resume? Cover Letter? References?
- Most Importantly... Do I get a sense that this candidate is open to direction and accomplishing a team goal, or are they just looking for a job to further their own bank account.

Bottom Line... am I hiring a problem or a solution?

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As a Hiring Manager...
I'm looking for the candidate that will make my job easier...
I'm looking for self starters,
folks that are looking to take care of business.

From My Side Looking Out...

Things can be fluid regarding the details of every
person's experience during an interview.

If I have a candidate in front of me, who is eager to learn and willing
to work hard to achieve experience and results, then... From my
perspective... This is the more desirable choice. Why? Because many
well experienced bartenders (not all, by any stretch) but many
bartenders, can have an ego that is bigger than the role itself. It is
often easier to train someone into exactly what I need as an
employee, rather than trying to re-train someone who already knows
how to bartend, just not here at this location.

This shouldn't be a problem, but it often is.



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easier with you in it. **It's that simple...**
